WCLB-AM CONTRACT CONFIRMATION

as of 10/26/16

Revision: Orig

Page: 1

Account Number: 75977 Contract:

6308

Account Name: REGIONAL REPS/JOHNSON FOR SENA

Air Dates:

10/26/16-10/31/16

Salesperson: POLITICAL

Account Telephone:

REGIONAL REPS 6505 ROCKSIDE ROAD SUITE 200 CLEVELAND OH 44131

Line	Line Identifier
100 TAV	A CONTRACTOR OF THE PROPERTY O

A 60s 6a-10a \$13

B 60s 10a-3p \$13

C 60s 3p-7p \$17

Date Range		<u>Len</u>	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	WeeksOn	WkUnit	TotlUnit	TotalAmt
A 10/27/16-10/28/16			\$12.75/spt			-	2	2	-	-	All	4	4	\$51.00
A 10/31/16-10/31/16			\$12.75/spt	3							All	3	3	\$38.25
B 10/27/16-10/28/16			\$12.75/spt			-	2	2		-	All	4	4	\$51.00
B 10/31/16-10/31/16			\$12.75/spt	3							All	3	3	\$38.25
C 10/27/16-10/28/16			\$17.00/spt			-	2	2	-	-	All	4	4	\$68.00
C 10/31/16-10/31/16	3:00p- 7:00p	60s	\$17.00/spt	3							All	3	3	\$51.00

CONTRACT TOTAL:

\$297.50 21 Units

Minus 30.00% commission:

-\$89.25

NET AMOUNT DUE:

\$208.25

Month	Units _	Total	Commission	Net	Month U	Units	Total	Commission	Net
Oct16	12	\$170.00	-51.00	\$119.00	Nov16	9	\$127.50	-38.25	\$89.25

# **New Order**

Vendor:

WCLB AM #6308

CPE: Client: Media: Product: Radio JOHNSON FOR SENATE 10/26 - 10/31/2016 JOHNS/RADIO/2016 Demo: Flight Start: Separation: Market: 10/24/16 30 Milwaukee, WI Adults 50+

Version: Description: Regional Reps Order #: 40206 Regional Reps Flight End:

Rep:

Survey: Sales Office: Columbus 11/6/16

Fax: AE: Phone: Debbie Spencer

> Billing To: Regional Reps 6505 Rockside Road

Suite 200

Cleveland OH 44131

Phone:

Fax:

Comments: All Rates Quoted Are Gross \*\*\*\*\*\*\* NO COMMENTS FOR THIS ADVERTISER \*\*\*\*\*\*\*

Total Gross Cost: \$297.50  Total Net Cost: \$252.88	11/2016 \$127.50 - 9	10/2016 \$170.00 - 12	Month Cash\$-Spots	Total GRP/G	То	Comments:	6 M 3:00P-7:00P PM ( \$17.00 C	Comments:	5 M 10:00A-3:00P MD /5 \$12.75	Comments:	4 M 6:00A-10:00A AM € \$12.75	Comments:	3 WThF 3:00P-7:00P PM C \$17.00	Comments:	2 WThF 10:00A-3:00P MD 5 \$12.75	Comments:	1 WThF 6:00A-10:00A AM 🔏 \$12.75	Daypart Code	
	\$0.00 - 0	\$0.00 - 0	Trade\$-Spots	Total GRP/GIMP(000): 0.0 0.0	Total Spots: 12 9	Name of the Control o	C 60 0 (3)		C 60 0 3		C 60 0 3		C 60 4 0		C 60 4 0		C 60 (4) 0	Gross C/T Dur 10/24 10/31	
money 6 of of the	\$127.50 - 9	\$170.00 - 12	Total\$-Spots																
Total Gross CPP: \$0.00 Total Net CPP: \$0.00				=:	21		w	c	w.		ı,	-	4	-	4	-		Total Adults 50+ Spots RTG CPP	

### Disclaimer:

STATION ACKNOWLEDGES REGIONAL REPS CORP IS ACTING AS STATIONS SALES REPRESENTATIVE FOR THIS ORDER AND THAT ADVERTISER/AGENCY IS RESPONSIBLE FOR PAYMENT. REGIONAL REPS CORP. DOES NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT, SCHEDULING AND COMPLETION OF PURCHASE OF ADVERTISING. ANY ORDER FOR ADVERTISING THAT INCLUDES ANY SUCH RESTRICTION WILL NOT BE ACCEPTED.

WFON-FM CONTRACT CONFIRMATION as of 10/26/16 Revision: Orig Page: 1

Account Number: 75977 Contract: 11809 Account Name: REGIONAL REPS/JOHNSON FOR SENA

Air Dates:

10/27/16-10/31/16

Air Dates: 10/27/16-1 Salesperson: POLITICAL

Account Telephone:

Description: 40206 JOHNSON FOR SEN

Co-op:

NATL AGENCY

REGIONAL REPS 6505 ROCKSIDE ROAD SUITE 200 CLEVELAND OH 44131

Line Line Identifier

A 60s 6a-10a \$25

B 60s 10a-3p \$22

C 60s 3p-7p \$24

	Date Range	Dayparting	Len	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	WeeksOn	WkUnit	TotlUnit	TotalAmt
Α	10/27/16-10/28/16	6:00a-10:00a	60s	\$25.00/spt				2	2	-	_	All	4	4	\$100.00
A	10/31/16-10/31/16	6:00a-10:00a	60s	\$25.00/spt	3							All	3	3	\$75.00
В	10/27/16-10/28/16	10:00a- 3:00p	60s	\$22.00/spt				2	2	· -	=	All	4	4	\$88.00
В	10/31/16-10/31/16	10:00a- 3:00p	60s	\$22.00/spt	3							All	3	3	\$66.00
C	10/27/16-10/28/16	3:00p- 7:00p	60s	\$24.00/spt				2	2	_	-	All	4	4	\$96.00
C	10/31/16-10/31/16	3:00p- 7:00p	60s	\$24.00/spt	3							All	3	3	\$72.00

CONTRACT TOTAL:

\$497.00 21 Units

Minus 30.00% commission:

-\$149.10

NET AMOUNT DUE:

\$347.90

Month	Units	Total	Commission	Net	Month U	nits	Total	Commission	Net
Oct.16	12	\$284.00	-85.20	\$198.80	Nov16	9	\$213.00	-63.90	\$149.10

# **New Order**

Rep: Version: CPE: Client: Product: Media: Description: Regional Reps Order #: 40206 Regional Reps JOHNS/RADIO/2016 10/26 - 10/31/2016 JOHNSON FOR SENATE Radio Flight End: Demo: Flight Start: Sales Office: Columbus Separation: Market: 30 11/6/16 10/24/16 Adults 50+ Green Bay-Appleton, WI Phone: Fax: AE: Vendor:

#11809 WFON FM Debbie Spencer

> Billing To: Regional Reps 6505 Rockside Road

Suite 200

Cleveland OH 44131

Fax: Phone:

Comments: All Rates Quoted Are Gross \*\*\*\*\*\* NO COMMENTS FOR THIS ADVERTISER \*\*\*\*\*\* Survey:

\$0.00	Total Net CPP:	Total				
\$0.00	Total Gross CPP:	Total Gr		\$400 45		Tota
		1		\$497.00	Total Gross Cost:	Total G
				\$0.00 - 0	\$213.00 - 9	11/2016
			\$284.00 - 12	\$0.00 - 0	\$284.00 - 12	10/2016
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		ω	3)	\$22.00 C 60 0	MD S	5 M 10:00A-3:00P
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		-				Comments:
			4) 0	\$22.00 C 60	MD 50	2 WThF 10:00A-3:00P
						Comments:
S.F.			4 0	\$25.00 C 60	AM A	1 WThF 6:00A-10:00A
Adults 50+		Total	124 10/81	GIOSS C/1 DUI 10/24 10/31	Code	No
			10.4 A 0.10.1	) TO THE TO A	Davnar	Line Daypart (Program)

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KFIZ-AM CONTRACT CONFIRMATION as of 10/26/16 Revision: Orig Page: 1

Account Number: 75977 Contract: 11613

Account Name: REGIONAL REPS/JOHNSON FOR SENA

Air Dates:

10/27/16-10/31/16

Salesperson: POLITICAL

Account Telephone:

Description: 40206 JOHNSON FOR SEN

Co-op:

NATL AGENCY

REGIONAL REPS 6505 ROCKSIDE ROAD SUITE 200 CLEVELAND OH 44131

Line Line Identifier

A 60s 6a-10a \$25

B 60s 10a-3p \$22

C 60s 3p-7p \$24

Date Range	Dayparting	<u>Len</u>	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	WeeksOn	WkUnit	TotlUnit	TotalAmt
A 10/27/16-10/28/16	6:00a-10:00a	60s	\$25.00/spt				2*	2	_	-	All	4	4	\$100.00
A 10/31/16-10/31/16	6:00a-10:00a	60s	\$25.00/spt	3							All	3	3	\$75.00
B 10/27/16-10/28/16	10:00a- 3:00p	60s	\$22.00/spt				2*	2	=	-	All	4	4	\$88.00
B 10/31/16-10/31/16	10:00a- 3:00p	60s	\$22.00/spt	3							All	3	3	\$66.00
C 10/27/16-10/28/16	_		\$24.00/spt				2*	2	_	-	All	4	4	\$96.00
C 10/31/16-10/31/16	3:00p- 7:00p	60s	\$24.00/spt	3							All	3	3	\$72.00

 $^{\star}$  - indicates a bumped spot on this date has not yet been rescheduled

CONTRACT TOTAL:

\$497.00

21 Units

Minus 30.00% commission:

-\$149.10

NET AMOUNT DUE:

\$347.90

Month	Units	Total	Commission	Net	Month U	Jnits	Total	Commission	Net
Oct16	12	\$284.00	-85.20	\$198.80	Nov16	9	\$213.00	-63.90	\$149.10

# New Order

CPE: Product: Client: Media: Description: Regional Reps Order #: 40206 JOHNS/RADIO/2016 10/26 - 10/31/2016 JOHNSON FOR SENATE Radio Flight Start: Separation: Demo: Market: 10/24/16 30 Adults 50+ Green Bay-Appleton, WI AE: Vendor:

D206 Flight End: 11/6/16 Phone:
Sales Office: Columbus Fax:

Rep:

Regional Reps

Version:

Comments:

KFIZ AM

Billing To: Regional Reps
6505 Rockside Road
Suite 200

Debbie Spencer

Cleveland OH 44131

Phone: Fax:

Survey:

All Rates Quoted Are Gross \*\*\*\*\*\* NO COMMENTS FOR THIS ADVERTISER \*\*\*\*\*\*\*

\$0.00	Total Net CPP:	Tota					
\$0.00	Total Gross CPP:	lotal G				Total Net Cost	
		4			st: \$497.00	Total Gross Cost:	
			\$213.00 - 9	\$0.00 - 0	0 - 9	16 \$213.00 - 9	11/2016
			\$284.00 - 12	\$0.00 - 0	0 - 12		10/2016
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3				7		Comments:	Com
	~	w		0 60 0 3	↑ \$25.00 C	M 6:00A-10:00A AM	4 M6:
						Comments:	Com
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	1					Comments:	Com
	<b>A</b>			0 (4)	(b) \$22.00 C	WThF 10:00A-3:00P MD	2 WTh
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